



Dear <prospective member>,

What a diverse and wonderful profession we are! Independent teachers, college faculty, college students, rural and urban, rookies and veterans, all instruments and voice, specialties such as jazz or Recreational Music Making or early childhood music—the list goes on!

No matter what or how we teach, I daresay we share a few common values. We care about our students. We value high quality teaching and creative music making.

And we also have needs.

Do you need help with questions about taxes? Legal issues? MTNA can help. MTNA recently updated its tax and legal guides, *A Brief Tax Guide for the Independent Music Teacher* and *A Brief Legal Guide for the Independent Music Teacher*.

Wondering if your Studio Policy is covering all the bases? With the assistance of an attorney, MTNA recently developed a new studio policy document, *Creating and Improving Studio Policies*.

Need help with how to use technology in your studio? Check out the new MTNA webinar series!

How about a break on the cost of printing or office supplies? Members are reporting that the MTNA Office Depot purchasing card is saving them as much as 80 percent!

These benefits (and more!) are available to all MTNA members. Meet *all* your needs with one-stop shopping at MTNA!

NOW is the best time of year to join MTNA and try it out! New members joining after January 1 receive full benefits through June 30 at half off the national membership rate! Many states also provide a 50 percent discount too. [Click here](#) to join, or visit www.mtna.org.

I look forward to seeing you soon at one of our local, state or national events. <Mention something specific in your local or state here>. Meanwhile, please feel free to contact me with questions.

Sincerely,

<your name>

MTNA

MUSIC TEACHERS NATIONAL ASSOCIATION

50% OFF MTNA MEMBERSHIP

Are you involved in music instruction?

Are you interested in peer connections?

Are you interested in continuing education?

Are you interested in invaluable resources?

Try membership on for size!

Join anytime between January 1 and June 30 and enjoy 50% off national dues. (Many states and local affiliates offer this discount too!) Join early to take advantage of a full six months of membership. Membership may be renewed for the next membership year at the full rate on or before July 1.

Membership has many benefits!

View them all at: www.mtna.org

Please contact MTNA at (888) 512-5278 or (513) 421-1420 for further information
Join online, beginning January 1, at www.mtna.org

MEMBERSHIP

TEACHING—COMMUNITY—COLLABORATION